

SHERWIN WILLIAMS COMPANY



# BAY AREA DRUM CO., INC.

BUY SELL & RECONDITION

1212 THOMAS AVE., SAN FRANCISCO, CA 94124 • (415) 822-3955

December 14, 1981

*Sherrin Williams Co*

Dear Customer:

Due to the ever-increasing cost of materials, chemicals, labor and the cost of buying raw drums in today's market, we are forced to increase our prices to offset a portion of these costs.

Effective with shipments of January 18, 1982, your prices will be as follows:

<u>Your Drum Reconditioned</u>
<i>55 Gallon C.H. Code RN55-70</i>

<u>Unit Price</u>
<i>\$ 6.00</i>

<u>Outright Purchase</u>
<i>55 Gallon C.H. Code RN55-70</i>
<i>55 Gallon C.H. Code RN55-59</i>

<u>Unit Price</u>
<i>\$14.50</i>
<i>\$14.50</i>

We sincerely hope to continue our good relationship with your company and thank you for your understanding of this necessary increase.

Very truly yours,

Bay Area Drum Co., Inc.

David H. Cannon  
President

C O P Y

August 15, 1980

Mr. Robert Storey  
Sherwin Williams Co.  
1450 Sherwin Avenue  
Emeryville, Ca. 94608

Dear Bob:

Confirming our conversation, Bay Area Drum Co., Inc. would like to submit the following reconditioned drum quotation:

55 gallon tighthead, black/white, RN55-70	\$13.50/ea.
55 Gallon tighthead, green/white, RN55-59	\$13.50/ea.
Service charge to recondition one of your drums	\$ 5.00/ea.

Truckload size - approximately 200. Lead time - 3/4 days after receipt of order. Terms - net 30 days.

We appreciate the opportunity to submit this quotation and we look forward to participation in your tighthead drum requirements.

Very truly yours,

Bay Area Drum Co., Inc.

Lawrence J. Erickson

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